## FIT's Dirty Dozen

**F** irst

I mpression

**T** raining

Delivering the negatives positively

	R.I.P. Words and Phrases	A Positive Alternative
1	Sorry to keep you waiting/holding	Thank you for waiting / thanks for your patience / thank you for holding (the line) for me
2	Don't worry, it shouldn't be a problem	Be assured, I'm confident that / I can assure you that/ I'll take care of that for you / I'll sort that out for you
3	Bear with me, I won't be a second	Let me just check that for you / just a moment whilst I look into that for you / I'll only be a moment whilst I
4	No problem / no worries	Certainly/ my pleasure/ I'll do that for you
5	No trouble / that's not a problem	You're welcome / happy to help / glad I could help
6	Sorry about that (our error)	Oh! I'm surprised that's happened / this is very unusual/ on behalf of (company/colleague/team) I do apologise / my apologies
7	The problem is / the trouble is	The position is/ the situation is/ let me explain what's happened / let me tell you how things stand at present
8	Leave it with me and I'll get back to you	I'll certainly look into this for you and get back to you by / before / within (timeframe)
9	Don't hesitate to contact us if you have any problems	Feel free to contact me/ do get in touch/ please call if you have any further questions / require further help / need any more information / support / advice about
10	You've come through to the wrong dept, you'll have to call	So that you're speaking to the right / best people who can help you, let me transfer you to / Put you in touch with our XYZ team / my colleague (name) who looks after / specialises in (WIIFY)
11	Sorry about this, the system is slow / our systems are down	Thanks for your patience, I'm just getting those details for you now / let me take some initial details from you whilst my system wakes up!
12	I'm afraid that I'm not available	I'm available Friday this week, although I'm fully booked for Thursday now.

For more handy CX tips go to: www.firstimpressiontraining.co.uk